

Type of contract: Full time/ Undetermined

To support its growing operations in Luxembourg, Datacenter Luxembourg S.A. (www.datacenter.eu) is looking for a:

Junior Account Manager (m/f)

Datacenter.eu, a market leading Internet, Cloud, Connectivity and Colocation Services Provider, located in Luxembourg, is seeking a full time Junior Account Manager. Your mission will be as follows:

- Active prospection to acquire to new customers;
- Maintain strong relationships with existing customers' accounts to increase revenue;
- Documenting and reporting sales activities;
- Representing Datacenter.eu on national tradeshow and events;
- Ensure we understand Client's needs, requirements & challenges;
- Understanding Datacenter.eu's proposition and differentiators;
- Supporting the development of relevant marketing initiatives.

EXPERIENCE AND KEY COMPETENCES

- Must have, at minimum, a bachelor (level) degree in sales or any relevant field;
- A first experience in a sales position, preferably in the ICT and/or related to the local market;
- Basic computer skills and the Microsoft Office Suite;
- Self-driven and strong ability to work in a team;
- Excellent written and verbal communication skills;
- Excellent presentation skills;
- Excellent project time management skills;
- Ability to manage multiple projects simultaneously.

COMPENSATION

Datacenter Luxembourg offers a challenging job with varied tasks in a professional and dynamic environment. It offers tailored compensation packages which can include:

- an attractive salary;
- an annual bonus based on predefined goals;
- meal vouchers;
- a company car;
- mobile phone & laptop.

Interested candidates can apply for this position by submitting their CV and cover letter via email using the following email address: jobs@datacenter.eu or via postal mail using the following address:

Datacenter Luxembourg S.A. - Human Resources Department
4, rue Graham Bell - L-3235 Bettembourg