

**Type of contract:** Full time/ Undetermined

To support its growing operations in Luxembourg, Datacenter Luxembourg S.A. ([www.datacenter.eu](http://www.datacenter.eu)) is looking for a:

## Account Manager (m/f)

Datacenter.eu, a market leading Internet, Cloud, Connectivity and Colocation Services Provider, located in Luxembourg, is seeking a full time Account Manager.

### YOUR MISSION

- Increase sales and market share through existing Customers;
- Active prospection to acquire to new customers;
- Maintain strong relationships with existing customers' accounts to increase revenue;
- Documenting and reporting sales activities;
- As necessary, visit clients, attend trade shows and other industry events to capitalize on networking and relationship-building opportunities;
- Ensure we understand Client's needs, requirements & challenges;
- Proactively remain connected to clients and the ever-changing market to access new search opportunities and ensure all viable clients are engaged on a regular and effective basis;
- Understanding Datacenter.eu's proposition and differentiators;
- Supporting the development of relevant marketing initiatives.

### EXPERIENCE AND KEY COMPETENCES

- Bachelor's degree preferred;
- At least 1 year experience in B2B market;
- Experience with project management or account management;
- Proven ability to consistently and positively contribute in a fast-paced environment;
- Ability to work independently and manage personal and team member time, keeping deliverables and deadlines top of mind;
- Excellent written and verbal communication skills;
- Excellent presentation skills;
- Creative thinking and problem-solving aptitude

### COMPENSATION

Datacenter Luxembourg offers a challenging job with varied tasks in a professional and dynamic environment. It offers tailored compensation packages which can include:

- an attractive salary;
- an annual bonus based on predefined goals;
- meal vouchers;
- a company car;

- mobile phone & laptop.

Interested candidates can apply for this position by submitting their CV and cover letter via email using the following email address: [jobs@datacenter.eu](mailto:jobs@datacenter.eu) or via postal mail using the following address:

Datacenter Luxembourg S.A. - Human Resources Department  
202, Z.A.E. Wolser F - L-3290 Bettembourg